

## Additional Information

**Location:** MAP Tune-Up III will be held at the Joseph S. Koury Convention Center/Sheraton Hotel at Four Seasons in Greensboro North Carolina. (3121 High Point Road, 27407; [www.sheratongreensboro.com](http://www.sheratongreensboro.com) )

**Hotel Accommodations:** Hotel arrangements are with the Sheraton Hotel at Four Seasons that is adjacent to the Convention Center. A number of rooms are available at a group rate. Contact hotel reservationists and ask for the HUD "MAP Tune-up" room rate at (336) 292-9161 or 1-800-242-6556. The deadline to make reservations at the group rate is Sunday, August 15.

**Parking:** Parking is free and ample.

**Attire:** Business Casual. Meeting rooms are sometimes cool, so you may want to dress in layers.

**What to Bring:** Bring an attitude to learn and share!



**U. S. Dept of Housing and Urban Development**

[www.hud.gov](http://www.hud.gov)

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U. S. Department of Housing  
and Urban Development

**Greensboro Multifamily Hub**

presents



**"Back to the Basics"**

# **2010 MAP Tune-Up Workshop**

*Multifamily Accelerated Processing  
"Efficient, Reliable and Cost Effective"*

**September 15-16, 2010**

Joseph S. Koury Convention Center  
Sheraton Hotel at Four Seasons  
3121 High Point Road  
Greensboro, NC 27407



*Your Key to MAP Underwriting*



## About MAP Tune-Up

This two-day workshop is designed to provide ongoing training and updates to approved lenders that originate FHA multifamily loans and to third party providers.

**WHO SHOULD ATTEND:** Multifamily Accelerated Processing (MAP) approved lenders and third party providers such as appraisers, PCNA providers, A&E and Cost Analysts, environmentalists, and consultants.

**WHEN:** Wednesday, September 15, 8:15a – 5:30p and Thursday, September 16, 8:30a – 12:30p.

**WHERE:** Joseph S. Koury Convention Center/ Sheraton Hotel at Four Seasons, Greensboro, NC. (See address and hotel information on opposite panel)

## AGENDA OVERVIEW

MAP Tune-Up registration will open Wednesday morning at 7:15. The workshop will kick-off at 8:15 with its opening and welcome remarks followed by informative panel discussions featuring a special guest from Headquarters. Breakout sessions with each discipline are scheduled in the afternoon.

Thursday will be an all day general session beginning at 8:30a. Presenters include HUD staff and Housing Industry guests. The workshop will wrap-up around 12:30pm.

A detailed agenda will be provided to registrants after the pre-registration period.

## How Will You Benefit?

- Develop an understanding of **basic** underwriting rules and principles.
- **Hands-on instruction** from capable, knowledgeable HUD staff and industry presenters.
- Discussions and feedback on specific questions, concerns and issues relating to MAP underwriting. **Topics** include: underwriting requirements/guidelines under Mortgagee Letters 2010-21, 2009-40, 2009-26, 2009-22, 2008-19, LIHTC, historic and new markets, environmental issues, USPAP effects on appraisal, markets and project demand, PCNA issues, application deficiencies, energy star efficiency, servicing during constructions and much more .
- An **opportunity to network** with HUD staff and other housing industry leaders.
- Serves as a training and **certification** course for new and veteran MAP underwriters. Certificates will be awarded to those who complete the workshop.
- A positive learning experience in a **fun and relaxed** environment.



## How To Pre-Register?

**Registration is Quick and Simple!**

- **Register ON-LINE today at:** [www.hud.gov/northcarolina](http://www.hud.gov/northcarolina) (Locate the “In Focus” section and link under Upcoming Events)
- Pre-registration closes on **Friday, September 3, 2010.**
- Registration is required for each person who plans to attend.

**Hurry! Spaces are limited.**

## Questions?

**Contact Angela Strong  
at  
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or  
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